

THE GANDHIDHAM CHAMBER OF COMMERCE & INDUSTRY

(ESTD. 1953)

"CHAMBER BHAVAN", Plot No. 71, Sector 8, Post Box No. 58,

GANDHIDHAM - Kachchh - 370 201.

Phone : +91-02836-220977, 220735 • Mobile : 99250 37814 • Fax : 220888

e-mail : info@gccikandla.com • Website : www.gccikandla.com

No. GCCI / 056

Date: 18.04.2018

<p>SpiceJet Ltd. 319, Udyog Vihar, Phase IV, Gurgaon - 122016 Haryana</p>	<p>Shri Pradeep Singh Kharola Chairman and Managing Director, Air India Limited Airlines House, 113, Gurudwara Rakabganj Road, New Delhi - 110 001</p>	<p>Mr. C S Subaiyah CEO, Alliance Air, Alliance Bhavan, Domestic Terminal - 1, IGI Airport, New Delhi</p>
<p>Mr. Radhakant Pani, Chairman and Managing Director, Air Odisha Aviation Pvt. Ltd., New Terminal Building, Biju Patnaik International Airport, Bhubaneswar - 751020</p>	<p>Chairman and Managing Director, Air Odisha Aviation Pvt. Ltd., Plot No.: 353/2324, Kolathia Square, P.S. - Khanadagiri, Bhubaneswar - 751019</p>	<p>IndiGo Central Wing, Ground Floor, Thapar House, 124, Janpath, New Delhi - 110001 India.</p>

Sub: To tap proposed area of Kandla – Gandhidham Complex for air connectivity in the State of Gujarat

Dear Sir,

We, The Gandhidham Chamber of Commerce & Industry is a pioneer organisation of Kandla – Gandhidham complex in Kachchh-Gujarat since 1953 with the main objective to serve as a bridge between local trade and industry fraternity and State / Central Govt. for the resolution of problems and also to endeavour for the welfare of citizens and township in public interest.

We understand that NEW ATR-74 aircrafts already arrived at your end which generates new opportunities to tap air services from Kandla Aerodrome in Kachchh District of Gujarat State. We would also like to apprise you about highly potential area of Kandla – Gandhidham Complex which also deserve further air connectivity. We highlight some key features of Kandla – Gandhidham Complex as under:

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- 1) Kandla Aerodrome was built late 1950s and periodically Indian Airlines Vayudoot, Jet Airways, and lastly by Air Deccan (later Kingfisher Airlines) which continued up till 2012. It has been learnt and well known fact that Kingfisher airlines operations at Kandla Aerodrome were running profitably till discontinuation of the services. Recently Spice Jet has started Mumbai – Kandla – Mumbai air services from 10th July, 2017.
- 2) Kandla Aerodrome recently upgraded with night-navigation facility and re-surfacing of air – strip worth Rs.10 crore. But still the existing potential is not fully tapped. The existing updated facility is very well suitable for ATR aircrafts operations.
- 3) Kachchh district has got highest tax revenue in Gujarat state. 90% of the industrial investment which has happened in Kutch since 2001, estimated at INR 50,000 crores, is concentrated in Kandla – Gandhidham Complex.
- 4) There are three major ports available in the Kachchh District, One is Kandla Port and another at Tuna & Mundra in private sector and Mumbai being a hub of commercial shipping activities, air – connectivity between Kandla – Mumbai is commercially viable.
- 5) This year Kandla Port handled 110+ million MT cargo mainly from & for its hinterland i.e. North India. Hence, air connectivity between Kandla – Delhi sector is highly potential.
- 6) Operation of Kandla Port, Kandla Special Economic Zone, IFFCO, Edible Oil Industries, Timber Industries, Government Oil Companies offices of Central and State Government agencies and other PSU situated in and around Kandla Complex certainly deserve air connectivity from Kandla to carry and boost commercial and industrial activity of Kandla – Kachchh region.
- 7) Globally now, Kachchh has emerged as tourism hub also.

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- 8) Kandla Port Trust has accepted the proposal of Govt. of India to develop Kandla – Gandhidham complex as India's first "Industrial Smart Port City" with investment of Rs.5,000 corers announced by Hon'ble Prime Minister Shri Narendra Modi in his last visit to Kandla.
- 9) Raw Salt production hub of India, produces about 70% of the total salt production in India. Timber processing hub of Asia, having more than 500 saw mills and 100 plywood manufacturing units.

In view of the above, there is immense potential to start air services from Kandla – Mumbai – Kandla and Kandla – Delhi – Kandla via Ahmedabad or Jaipur in morning hours. Although Spice Jet has recently started Mumbai – Kandla – Mumbai flights in afternoon leaving still potential for the connectivity in morning hours. Present Spice Jet flights is being operated on 100% occupancy level which you can also survey and get apprised about the real potential still lies ahead. Industrial houses of Kachchh District are ready for 30% advance booking if Kandla – Delhi – Kandla and Kandla – Mumbai – Kandla flights are started now.

Considering all the above facts, we strongly recommend you to arrange survey of this complex and ascertain commercial viability for air services to Mumbai and Delhi from Kandla. Gandhidham Chamber is ready to co-operate you in survey process to bring the matter to its logical conclusion.

Thanking you.

Yours faithfully,

13.13.16

Babubhai Humbal
President